



# Specialists in Palantir Recruitment

Palantir is gaining serious traction in enterprise environments because it solves a problem most platforms still struggle with; turning fragmented data into real operational decisions, fast.

Vivid US **only** recruits in Palantir. We have a network of 1,000+ qualified Palantir engineers, data scientists, architects and FDEs.

We exist to help you plug talent gaps, find staffing solutions that work for you and your customers and provide a gateway to a deep network of resources that you can for hire short, medium, and long term engagements.

## How are we *different*?

Vivid is a 360-staffing agency based out of **Charlotte, North Carolina**. We are private equity owned, established in London in 2009.

We have a '**mom and pop**' style recruitment approach with access to the recruitment industries most advanced tools, CRM/ATS systems and AI infrastructure.

Alongside our talented recruiters, this enables us to locate the **best talent in the Palantir ecosystem**. We focus on finding technical, customer facing candidates who can hit the ground running on any project scope.



# 1,700+

Contractors on Assignment  
across the globe



## Trusted Partners



252-283-0030

[vividresourcing.com](http://vividresourcing.com)

## Our focus



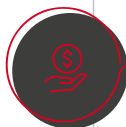
### Speed to delivery

We don't go to market; we are already in the market. We have a constant flow of new talent in Palantir and pro-actively headhunt from legacy Palantir customers and Palantir directly. We can have resources in your inbox within 24-48 hours from a job brief.



### Quality of hire

Due to our vigorous technical vetting process and deep networks, we only work with the best. We don't just send LinkedIn messages; we have nurtured a talent pool and referral process that means candidates buy into our approach. We build relationships with our talent that other agencies are unable to rival.



### Price point

We are financially competitive against Palantir consultancies and Palantir directly. Due to our speed and agility, we can negotiate the best rates for our customers.



### Terms of engagement

Our terms are slick, non-committal and highly effective for fast moving hiring processes. With an in-house legal team to assist with the process, we are able to efficiently collaborate at pace.

**1,000+**

Engineers across the US,  
North America, LATAM,  
Europe and Africa

**400+**

Engineers

**300+**

Developers

**200+**

Architects

**100+**

Forward Deployed  
Engineers

## Our services



### Contract

For an all-inclusive hourly rate, we can deploy resources quickly and at scale, with flexible contractual terms for your IT projects. We currently have ~1500 contractors working via us globally.



### Contract to Hire

Like a 'working interview' this solution allows you to hire a resource at an hourly rate, to convert them to an FTE when the time is right for you and your business.



### Direct Hire

This is your standard W2 recruitment model. For a % charge, we can find you the FTE professional that you've been looking for.



### Statement of Work

Statements of Work (SoW). A contract outlining a specific scope or project of work. Normally paid monthly or associated with milestones.

**90%**

Submission to Interview

**70%**

Interview to Offer

**95%**

Offer to Placement

**75%**

Contract Extension Rate



## Case Study: Partnering with an Enterprise Customer

**Challenge:** Our enterprise customer had finished their time working with Palantir directly and had not been able to locate the right engineers with their third-party implementation partner. Budgets were tight but skillset could not be compromised. They wanted to partner with a staffing firm that had access to resources but would not charge excessive price points, to ensure longevity in their project.

**Our Approach:** Vivid tapped into its specialist Palantir network and built a team of proven Palantir professionals in the same industry vertical. We managed to build this team end-to-end in 2 weeks. These resources had been technically vetted, reference checked and were delivered at 125% less in cost than Palantir, and 50% less than their previous implementation partner.

**Results:** The project bottlenecks were solved and the new team managed to work on new and existing use cases that drove business review forward. In just 6 months, 3 of the engineers were hired permanently from Vivid and the contractors finished out the rest of their project.